

## FIME-ALHAMRANI UNIVERSAL PARTNERSHIP



FIME®

One Action. A billion transactions.

الدمراب العالمية  
Alhamrani Universal



## Local support in EMV certification testing for banks

### ENSURE QUICK MARKET ROLL OUT

Certification is an important step in any go-to-market process, but it can be challenging. For example, each payment brand has its own specific test requirements and processes. FIME, together with its local partner Alhamrani Universal (AU), provides you with best-in-class consultancy, test tools and test services to considerably reduce time-to-market. AU's local presence ensures that project set-up and follow-up is done locally, and FIME tools are delivered efficiently from local stock.

### COMPREHENSIVE TESTING WITH LOCAL SUPPORT

Banks often need extra resources to complete their certification projects. But it can be difficult to confidently locate and qualify the necessary certification expertise without putting projects at risk. Outsourcing to FIME's experts, via AU, significantly accelerates the certification process, delivering the results you expect while reducing costs and minimizing the risk of missed production deadlines.

### SINGLE POINT OF LOCAL CONTACT



The FIME-AU partnership localizes FIME's expertise, enhancing the end-to-end customer experience. Our partner is recognized across the Middle East, particularly in Saudi Arabia, as a leader in electronic banking solutions. Benefit from FIME's accredited formal approval services, and highest-quality certification tools and services, all with localized support and contact through AU.

### + KEY BENEFITS

- One-stop shop for all certification projects.
- FIME's extensive experience in multi-brand certification testing.
- Quick delivery of FIME test tools from AU's stock.
- AU's local support and follow-up for certification projects.
- Better communication and increased understanding.
- Rapid and efficient project completion thanks to joint expertise in project delivery.

*"Our companies present a united front and are committed to helping banks achieve success."*

**Tariq ABDAT, CEO of Alhamrani Universal**

*"We have found the perfect partner to help us deliver even better local support and considerably reduce time-to-market for banks in Saudi Arabia."*

**Lionel GROSCLAUDE, CEO of FIME**



FIME offer for banks in Saudi Arabia

FIME-ALHAMRANI  
UNIVERSAL  
PARTNERSHIP



LEARN MORE



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## FIME-ALHAMRANI UNIVERSAL OFFER FOR BANKS

**FIME, together with Alhamrani Universal (AU), can meet any bank's requirements irrespective of its level of expertise and resource availability. FIME provides banks with the test tools and services they need to ensure a swift and successful certification and AU ensures proximity, support, communication and follow-up.**

### FIME TESTING SERVICES

#### FIME terminal and card personalization validation certification test services

- Test tools delivery to perform the testing
- Test environment set-up
- Root-cause analysis of errors and recommendations on what needs to be fixed
- Final test results preparation for submission into certification

#### Delivery options

- Remote support – flexible option of remote support via conference call
- On-site tests – tests performed by FIME consultants on banks' premises

#### A full range of FIME services

- EMV migration consulting
- Training for developers and testers
- Certification body implementation
- Specifications development
- Card application development
- Kernel development
- RFP management
- Security audits

### FIME TEST TOOLS

#### Terminal test solution

- Savvi, acquirer and acceptance test platform
- FIME Test Cards
- FIME Card Emulator

#### Card personalization test solution

- PersevalPro Issuer, personalization validation tool (PVT)

**To learn more about FIME and Alhamrani Universal, visit our websites:**

FIME > [www.fime.com](http://www.fime.com)

ALHAMRANI UNIVERSAL > [www.universal.com.sa](http://www.universal.com.sa)

## Learn more about Alhamrani Universal

Alhamrani Universal (AU) was founded in 1981. It is the largest ATM solution provider and a pioneer in POS and security solutions across the Kingdom of Saudi Arabia.

The company services over 10,000 ATMs and 100,000 Point of Sale (POS) devices, providing the most comprehensive field service and logistics infrastructure, with 35 services centers and over 450 engineers.

### Banking solutions

- ATMs and customized payment kiosks.
- Omni-channel management solutions.
- Card management solutions.
- Cash optimization solutions.
- Mobile payment solutions.

### Retail solutions

- EFTPOS solutions.
- mPOS solutions.
- Unattended Payment Terminals (UPT).
- Managed Services Provider (MSP).

### Security solutions

- Video surveillance.
- Access control.
- Biometrics.
- Fire alarms.
- Intrusion detection systems.
- Vacuum air transfer (point to point) systems.
- Central Monitoring Station (CMS).
- Physical security solutions.
- Automatic Identification System (AIS).
- Search And Rescue solutions (SAR).
- Long distance night vision solutions.
- Security systems consultancy and integration.